

Our group-owned international client is a leading IT full-service provider and is one of the most successful SAP consulting companies worldwide. Services range from strategy consulting and license sales to in-house developed industry solutions to application management and hosting services. Sales are in the high three-digit million range.

As part of this mandate, we are looking for you for one of the nationwide (Germany) or international (EMEA, USA, APAC) locations as

SAP PRESALES CONSULTANT (m/w/d) for Application Management Services (AMS)

Your knowledge and skills:

- Presales for SAP Managed Services offer Requests with focus on AMS
- Requirements analysis of tenders and inventory of the SAP landscape of customers
- Creation and coordination of requirements-compliant and global AMS delivery concepts, calculation of services and creation of quotation documents
- Takeover of the technical presentation of the offer
- Collaborate with Sales, Global Delivery Centers, Product Management and Delivery Management
- Management and coordination of offer teams for the development of customer-specific solutions (bid management)

- Successfully completed studies of (economic) computer science, economics or comparable qualifications
- At least 3-5 years of work experience in IT infrastructure and outsourcing, ideally in the area of managed services
- Experience in presales support, ideally in the areas of IT infrastructure, IT outsourcing and SAP
- Reliable knowledge of German or English and one more language
- Willingness to travel (even in an international environment)
- Customer-oriented thinking and acting combined with strong communicative and rhetorical skills
- Self-assured presentation and appearance as well as teamwork

Our client offers you a team-oriented corporate culture as well as equal communication, trust working time, mobile working time and home office option, targeted career options, a training academy and 25% employer grant for the company pension provision as well as further attractive pension offers.

If you feel directly addressed by the job description, we would be looking forward to sending your documents as the first basis for discussion.

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Three things make the new employee: Knowledge - Skills - Want

At CV Consulting, we are a successful HR consultancy based in Ottendorf-Okrilla near Dresden. We have set ourselves the goal of providing precise support for each of our clients through our competence in the selection of high potentials. CV Consulting achieves this goal by adapting flexibly to the individual needs of our customers.

Our philosophy in recruitment is characterized by professionalism and seriousness in addition to a partnership.